

➤ Learn more about the MAX Performance Solutions difference, as we answer some of the questions you may have.

How much does MAX Performance Solutions cost?

The cost of our Performance Solutions offer is calculated on a fee per machine per day, however every venue is different, so every solution is unique. Depending on the requirements of your venue, which may include gaming machines, capital investment and refurbishment, the cost will vary.

Does MAX Performance Solutions take over ownership of a gaming club or hotel's entitlements?

Not at all. The entitlements remain the asset of the venue. MAX purchase the physical gaming machines and games (ancillary hardware, systems etc.). All improvements, entitlements and licenses remain with your venue.

Is the MAX Performance Solutions model flexible when dealing with each venue?

Yes – we're all about you. Our packages are tailored to suit the individual requirements of each venue.

Do you have a preferred electronic gaming machine supplier?

MAX is one of the largest buyers of electronic gaming machines in Australia, so we have strong relationships with a diverse, competitive range of suppliers. Our experts offer an unbiased assessment of the best machines to suit your venue and business objectives, and we supply and maintain those machines with only your venue's needs in mind.

Is MAX Performance Solutions only for under-performing venues?

No – we provide additional capability and scale for your business, big or small. Capital funding may be used in venue refurbishment, upgrading your gaming floor, marketing and promotional support and interior design.

Does MAX Performance Solutions take over the day-to-day operations of a gaming club or hotel?

No – our approach is consultative – we work closely with the venue management team – and all final decisions belong to the venue. As a MAX customer, you will benefit from advice, insights and knowledge to help your business grow and gain optimal results from your floor, but you call the shots.

Is MAX Performance Solutions only focused on gaming?

No – we offer an end-to-end solution for your venue to ensure your customers get a first class experience every time they visit.

After a gaming club or hotel chooses to work with MAX Performance Solutions, is that the end of the relationship?

No – over the period of the contract a dedicated Business Partnership Manager will be working closely with you and the management team, to ensure all business strategies are implemented and executed to drive performance.

